

Genuine **BRYCE SUMA** POST DRIVERS

From Linton to Latvia



The Bryce HD180 erecting reindeer and elk fencing on the Artic Circle in Finland

introduced himself as Vilnis Saulajs from Riga in Latvia, and he was looking for a post driver. I asked how did he get my name and he said that on his business travels through Europe selling timber products, he kept asking contacts in the fencing trade which was the best post driver to buy. He was regularly told to buy a Bryce and to speak to a Scottish man with a yellow machine". Jock continues "I have never met Vilnis but we have sold him 3 x Bryce Suma Profis and an HD180 tracked machine with a special combination in production for him as we speak. This machine is an ultra low ground pressure machine with a hitting height of 4.2 metres for driving long posts whilst working exclusively in bogs. He knows what he gets from us, and knows he can trust us to give him what he wants. It's great to have this 2-way trust despite never having met."

Vilnis Saulajs says he buys Bryce Profi models because "the machines have very good performance, they are reliable and last a long time. I would recommend a Bryce to anyone".

"Like the other Bryce post drivers, I bought the Bryce HD180 tracked machine unseen. It is perfect - just what we needed. It is very compact and stable and we can now get into all the places and travel on ground no other machine will go".

Founded in 2001, VILSA LTD carry out agricultural fencing contracts in Latvia, Lithuania, Estonia and Finland. The Company also supply a wide range of fencing timber into the UK and Europe as well as poles to the Power Board in the UK. The timber is marketed as Baltic Pine due to its high prevalence in the Baltics but in fact it is a conifer known around the World as Scots Pine. It is very slow grown due to the cooler climate, with spacings between growth rings from 1.5mm to 3mm wide and has a generally straight fine grain and even texture.

While in the hills one day, Jock Bryce took a call on his mobile out of the blue.

"I knew immediately this guy was from the extreme East of Europe by his accent which sounded very Russian, but his English was very good. He



Bryce Suma Profi machines working in tandem erecting deer fencing in Latvia.

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