



WIJNCOOP AND BRYCE FENCING BELOW SEA LEVEL IN HOLLAND

BEERT VAN WIJNCOOP STARTED FENCING IN 1990. HIS SPECIALITY AT THAT TIME WAS ELECTRIC FENCING AND HORSE STUD FENCING.

As he was the only contractor to offer fencing he was asked for more quotations and more work and as a consequence the workforce has increased from 1 to 7 people working fulltime.

When he started he had no money and no machines, it was all hand work. As Mr. Wijncoop says "this took too long and time is money". After he had accumulated some money in the Bank he started to mechanise and bought an artic steer mini loader with the intention

of mounting a post driver on it. None of the post drivers he had looked at could drive posts into the extreme ground conditions sometimes experienced in Holland, particularly on the dikes and on the Dutch/German Border. A proposal was put to Jock Bryce that if he brought a machine over to Holland and the demonstration was a success it would be purchased and possibly open up a market for Bryce machines in Holland. Jock came across from

Scotland on the ferry with the post driver and Mr. Wijncoop invited various other established contractors from Holland to the demonstration and the rest is history. "The HD1 on our mini loader worked so well, the build quality is excellent and this very quickly transformed the speed that we could erect fences".

"A few years later, I see on Jock's website that he was offering a one-man tracked fencing machine so we flew over to the UK and looked at other machines including Jock's HD180. So in early 2014 I decided to buy one but could not sleep - what a lot of money for one machine to put in posts, how many posts must I put in to earn my money back? The HD180 has proved absolutely brilliant. This machine could really do everything and had the ability



Bryce HD1 on an artic steer mini loader

to go anywhere and drive posts in any situation. Where others could not work, we were invited and this machine brought us in a lot of extra work. "It is the best machine worldwide it is amazing,

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Working on a dike which is man-made. The ground is very hard. Some dikes have 26mt driven sheet metal piles for stability. Sea is on the right - 7 mts below sea level on the left.



Driving 3mt x 20 x 20cm unpainted oak posts

the forestry commission in Holland say the man who build this machine thinks before he build. I will promote the best post driver in the world".

"Because of this machine we were getting so much work that we invested in the new 180 Pro machine early this year. We thought the HD180 was an excellent machine but the new 180 Pro is much improved on a number of points and even better and safer to work. When we have 2 machines on one job we can do a lot of metres every day. With the 2 Bryce machines, a Quickfencer and big rolls of net, we can erect 1000mts of stock fence per day, 800mts of deer fence per day and we can erect up to 1000mts of creosoted equestrian post and rail in 3 days. On some of our contracts we are working below sea level where sometimes you cannot walk and in these conditions we have erected 27,000 mts in the last 3 years and on one of these difficult contracts we erected 8000mts of 2mt high deer fencing with metal posts 3.5mts long in 4 weeks."

"Much of Holland is below sea level and to prevent flooding we have dikes to hold the sea back. These dikes are very hard and we cannot drill holes or use a rockspike because the Government is afraid that you damage the dike. With the hitting power of the Bryce 180 the Government is very happy with the work we do and ask us to do more for them."

Beert van Wijncoop is a man who has earned enormous respect in Europe. His reputation as a true professional has recently been further enhanced having been awarded a €170,000 contract South of Rotterdam which includes high



Beert driving in 3.5mt metal posts for 2mt high deer fencing

tensile stock net fence, electric fencing and 60 gates. "Without the Bryce machines we could not do it."

"We also sell to other contractors in Europe including the Bryce, the Quickfencer and a range of Tornado and Gallagher products. If we had not met all these people at the 2009 Royal

Welsh Show with experience of fences and fencing machines, our Company would never have become as successful as it is now."

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